

Vendor Finance

Making asset purchases more accessible, affordable, and attractive for your customers



How can Vendor Finance help your business?

Vendor Finance is a partnership-based solution that enables you to offer flexible finance options to your customers. By working with BFS, you can help your customers acquire new or used assets with manageable monthly payments - removing barriers to purchase and boosting your sales.

We offer leasing or hire purchase across a broad range of soft assets, including IT hardware, medical equipment, office furniture, shop fittings and audio-visual equipment. We also consider hard asset opportunities, including refinancing and buybacks from financially sound suppliers.

Why partner with BFS?



Grow sales:

Offer affordable finance, enabling you to close more deals and increase order values.



Quick turnaround:

On average funding agreed on soft assets within 4hrs, enabling you to secure deals and take the customer out of the market.



Bespoke incentives:

Access tailored incentives such as interest rate subsidies, payment holidays, deposit contributions or residual value risk.



Dedicated support:

Receive ongoing support via a dedicated account manager providing monthly management information and annual reviews.



Trusted provider:

Over 40 years of providing funding to businesses, and with a well established network of partner relationships.

To become a vendor partner, you need a minimum of three years of continuous trading, positive financial performance, strong cashflow, no adverse credit records for your business or directors.

How do I do business?

- 1. Submit proposal**
Submit proposals for finance directly in the Online Portal.
- 2. Fast Payment**
Once finance is approved and contract signed, payment is made to the supplier/vendor in full.
- 3. We collect the payments**
We collect the payments from the customer monthly, until the assets have been paid in full.
- 4. Flexible end-of-term options**
Your customers can choose to own, return, or upgrade their assets at the end of the agreement.

How do I become a vendor partner?

- 1.** Complete a supplier approval form
- 2.** Sign a vendor trading agreement
- 3.** Receive access to our Online Portal
- 4.** Start submitting proposals in the Online Portal

Find out more

If you would like to learn more about how Vendor Finance can unlock new opportunities for your business and your customers please get in touch. Call **0113 391 9100**, email vendor.finance@bibbyfinancialservices.com or visit our [website](#).



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