

# SUPPORTING SCOTTISH BUSINESSES

## 2018 DEAL UPDATE

"The Corporate Team in Scotland has completed some great deals in 2018 across a range of sectors. The key has been our ability to react quickly and put together the right funding package for our clients. As well as our Invoice Discounting solution, an increasing number of our clients are taking advantage of our specialist products such as Export and Trade Finance, despite the difficult international environment. As ever the team would be delighted to discuss any opportunities to help you or your clients."

**RONNIE STOKES**, CORPORATE MANAGER, BIBBY FINANCIAL SERVICES



**LOCATION**  
Aberdeen

**SECTOR**  
Oil & Gas

**FUNDING**  
£500k

**TRANSACTION TYPE**  
Export Finance & BDP



**LOCATION**  
Coatbridge

**SECTOR**  
Manufacturing

**FUNDING**  
£850k

**TRANSACTION TYPE**  
Confidential Invoice Discounting,  
Bad Debt Protection and FX



**LOCATION**  
Lanark

**SECTOR**  
Manufacturing

**FUNDING**  
£2.5m

**TRANSACTION TYPE**  
Confidential Invoice Discounting  
and Bad Debt Protection



**LOCATION**  
Aberdeen

**SECTOR**  
Recruitment

**FUNDING**  
£2.5m

**TRANSACTION TYPE**  
Confidential Invoice Discounting



**LOCATION**  
Edinburgh

**SECTOR**  
Wholesale

**FUNDING**  
£8m

**TRANSACTION TYPE**  
Trade Finance



**LOCATION**  
Aberdeen

**SECTOR**  
Construction

**FUNDING**  
£1m

**TRANSACTION TYPE**  
Confidential Invoice Discounting  
supporting MBO

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STOCK FINANCE • CASHFLOW LOANS • COMMERCIAL MORTGAGES

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